Looking for advice from industry insiders on your virtual health care business?

The Women’s College Hospital Institute for Health System Solutions and Virtual Care (WIHV) is a one-stop shop for virtual care advisory services.

With demonstrated expertise in the digital health evaluation space, we offer an ‘insider’s perspective’ on how to effectively enter the public health system in Ontario. WIHV provides services designed to help small and medium-sized enterprises (SMEs):

1. **Understand key factors that affect the large scale adoption of healthcare solutions, including:**
   clinical relevance and the likelihood of impact and acceptability in the health care space; implementation barriers and interpretation based on the current provincial policy priorities.

2. **Assess their offering, identifying key strengths** and limitations of products or services, advising on how to make adjustments to scale up solutions across the health care system.

3. **Understand the elements of an evaluation** that demonstrate the potential for products to be scaled up at a provincial level.
Who is eligible?

Small and medium-sized enterprises (SMEs) do not need to pay for attending the program but must meet the following eligibility criteria to be considered for this service:

• There is one or more full-time equivalent employee(s) on the company payroll;
• There are no more than 500 employees;
• The firm operates from a professional space;
• The firm is Canadian and has a Canada Revenue Agency Business number.

What do you get?

• Clients will receive up to 2 meetings with WIHV (in Toronto, or virtually), in addition to a recommendations document that directly addresses any concerns they have around barriers to integrating their product in the system.
• Limited access to a pool of advisors, including clinicians, health system policy advisors, venture capital professionals, disease specific content experts, and virtual care evaluation experts.

How much does it cost?

There is no cost to the SME for this service, however, the number of placements is limited. The program is run on a first come, first serve basis.

If you are interested, please contact WIHV directly:
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